

## Message Text

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ORIGIN IO-13

INFO OCT-01 ARA-11 ADP-00 AGR-20 CEA-02 CIAE-00 COME-00

DODE-00 EB-11 FRB-02 H-02 INR-09 INT-08 L-03 LAB-06

NSAE-00 NSC-10 PA-03 RSC-01 AID-20 CIEP-02 SS-14

STR-08 TAR-02 TRSE-00 USIA-12 PRS-01 SAL-01 OMB-01

AF-10 EA-11 EUR-25 NEA-10 OIC-04 INRE-00 /223 R

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APPROVED BY IO/ CMD: JWMCDONALD, JR.

IO/ CMD: DMARSHALL

STR: BSTEINBOCK ( SUBS)

PPC/ IN/ UN: MGALLOP

EB/ OT: JO' MAHONY

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P R 272257 Z MAR 73

FM SECSTATE WASHDC

TO USMISSION GENEVA PRIORITY

INFO USMISSION USUN NEW YORK

AMEMBASSY QUITO

UNCLAS STATE 056428

E. O.11652: N/ A

TAGS; UNDP, UNCTAD, GATT, ETRD

SUBJECT; UNDP PROJECT-- ADVISORY SERVICE FOR MULTILATERAL  
TRADE NEGOTIATIONS

REF: ( A) GENEVA 5326, ( B) STATE 638

1. THE JUNE 1973 UNDP GOVERNING COUNCIL SESSION WILL CON-  
SIDER A DOLS. 527,000 PROJECT TO PROVIDE ADVISORY SERVICES  
TO DEVELOPING COUNTRIES FOR GATT MULTILATERAL TRADE  
NEGOTIATIONS ( INT/72/073/01/40). PROJECT WOULD BE  
FINANCED FROM FUNDS SET ASIDE FOR REGIONAL PURPOSES ON  
REQUEST OF TWO OR MORE COUNTRIES; IT GREW OUT OF UNCTAD  
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RESOLUTION 82 ( III) INVITING UNDP TO CONSIDER FAVORABLY REQUESTS FROM DEVELOPING COUNTRIES FOR TECHNICAL ASSISTANCE TO ENABLE THEM TO PARTICIPATE EFFECTIVELY IN NEGOTIATIONS. PROJECT SUMMARY INDICATES PROPOSED ACTIVITIES INCLUDE PROCESSING OF DATA, PREPARATION OF STUDIES INCLUDING STUDIES OF SPECIFIC COMMODITIES, ADVISORY SERVICES, AND SEMINARS. ALSO STATES PROJECT ACTIVITIES WOULD BE CENTERED IN GENEVA WITH UNCTAD COORDINATING WITH GATT SECRETARIAT, UNCTAD/ GATT INTERNATIONAL TRADE CENTER, AND UNIDO. PROJECT SHOULD NOT BE CONFUSED WITH FOLLOWING REGIONAL UNDP PROJECTS ON GENERALIZED PREFERENCES AND EXPORT PROMOTION:

(1) DOLS. 1,100,000 PROJECT APPROVED IN JUNE, 1971 ( INT 27) PROVIDING TRAINING AND ADVISORY SERVICES TO ASSIST DEVELOPING COUNTRIES TO TAKE ADVANTAGE OF THE COMPLICATED

PROVISIONS OF GENERALIZED SYSTEM OF PREFERENCES THAT HAVE BEEN PUT INTO EFFECT BY DEVELOPED COUNTRIES, ( NOT INCLUDING UNITED STATES), (2) DOLS. 337,000 PROJECT APPROVED AT SAME TIME FOR ASSISTING DEVELOPING COUNTRIES WITH COURSES AND SEMINARS TO TRAIN MANPOWER FOR EXPORT PROMOTION ( INT 26); THIS HAS BEEN CARRIED OUT BY THE GATT- UNCTAD INTERNATIONAL TRADE CENTER, AND (3) RLA/72/098-- COOPERATION WITH COUNTRIES MEMBERS OF THE SPECIAL COMMITTEE ON LATIN AMERICAN COORDINATION ( CECLA) REGARDING TRADE POLICY RELATING TO THE MULTILATERAL TRADE NEGOTIATIONS. WE ARE INFORMED THIS DOLS. 343,000 PROJECT WAS APPROVED AS REGIONAL PROJECT BY UNDP ADMINISTRATOR ON OCTOBER 31, 1972.

2. REFTEL ( A) REPORTED GATT TECHNICAL ASSISTANCE TO LDCS IN FULL SWING WITH REQUESTS FROM 30 COUNTRIES INCLUDING 11 NON- MEMBERS. EACH DEVELOPING COUNTRY TO RECEIVE DATA FROM GATT ON TRADE BARRIERS AND TRADE FLOWS BY PRODUCT. IN DEPARTMENT' S DECEMBER MEETING WITH PEREZ- GUERRERO, SECRETARY- GENERAL OF UNCTAD, AND HIS ADVISOR, SIDNEY DELL, THEY ASSURED US UNCTAD WOULD BE COOPERATING CLOSELY WITH GATT IN UNDP PROJECT. THEY ARGUED THAT PROVIDING DEVELOPING COUNTRIES WITH ADVICE AND ASSISTANCE IN UNDERSTANDING GATT SYSTEM WOULD WORK TO BENEFIT OF ALL. THEY STATED THAT GATT DID NOT HAVE RESOURCES TO PROVIDE ALL ASSISTANCE NEEDED BY DEVELOPING COUNTRIES. WE STRESSED IMPORTANCE OF COORDINATING CLOSELY WITH GATT AND OUR UNEASINESS UNCLASSIFIED

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THAT SEPARATE ADVISORY SERVICES FOR DEVELOPING COUNTRIES

COULD LEAD TO CONFRONTATIONS RATHER THAN COOPERATION IN  
NEGOTIATIONS.

3. WE NOTE THERE IS WIDESPREAD SUPPORT AMONG DEVELOPING  
COUNTRIES IN VARIOUS RESOLUTIONS OF REGIONAL COMMISSIONS,  
TDB, AND GENERAL ASSEMBLY FOR THIS TYPE OF TECHNICAL  
SUPPORT, BUT WE WISH TO AVOID DUPLICATION WITH SERVICES  
GATT MIGHT BE PROVIDING. WE WOULD APPRECIATE THEREFORE  
YOUR COMMENTS INCLUDING ANSWERS TO FOLLOWING: WHAT FUNC-  
TIONS PROPOSED UNDER UNDP PROJECT ARE BEING PERFORMED  
BY GATT OR COULD BE MORE EFFECTIVELY PERFORMED BY GATT?  
WHAT FINANCIAL AND MANPOWER RESOURCES CA  
E E E E E E E

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\*\*\* Current Classification \*\*\* UNCLASSIFIED

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